

***BERNARDO***®

[www.bernardo.at](http://www.bernardo.at)





**BELGIUM**  
**BOSNIA**  
**BULGARIA**  
**DENMARK**  
**GERMANY**  
**ENGLAND**  
**ESTONIA**  
**FINLAND**  
**FRANCE**  
**GREECE**  
**ITALY**  
**CROATIA**  
**LATVIA**  
**LITHUANIA**  
**NETHERLANDS**  
**NORWAY**  
**AUSTRIA**  
**POLAND**  
**ROMANIA**  
**SWEDEN**  
**SWITZERLAND**  
**SERBIA**  
**SLOVAKIA**  
**SLOVENIA**  
**CZECH REPUBLIC**  
**HUNGARY**

***BERNARDO***<sup>®</sup>





# FOREWORD

Since PWA's foundation more than 30 years ago, our principles and ambitions have remained the same: to offer the most extensive range of wood, metal and sheet metal machinery and machine tool accessories at the best possible price – accommodating every customer's individual need.

PWA – a Linz based family company founded in **1979** – started out as a retailer specialising in supplying machinery and engineering equipment throughout Austria. After fourteen years of sustained domestic growth, PWA made a successful switch across into wholesale (**1993**). A significant milestone was achieved when in **1997** when the “BERNARDO” brand was established. Continued growth put considerable strain on our 600 m<sup>2</sup> Linz warehouse so in **2004** we extended the building to 2000 m<sup>2</sup>. PWA expanded yet again in **2008** by building an additional central storage in Engerwitzdorf with a storage area of 3700 m<sup>2</sup> (20 km NE of the state capital Linz). Upon completion, we then fully refurbished our original site in Linz converting the old storage area into a 1200 m<sup>2</sup> showroom that backs on to our head office. In **2014** it was necessary to expand our central storage in Engerwitzdorf (another 3500 m<sup>2</sup>) because of the positive business development. Today PWA employs 26 staff and supplies 26 countries with an extensive and a continually expanding product portfolio distributed from two sites.

This company profile takes you behind the scenes and outlines PWA's product lines.

Bernhard Pindeus (CEO)



Bernhard Pindeus (CEO)

# ADVANTAGES

## MANY REASONS FAVOUR BERNARDO



### PROMPT DELIVERY

With great terms in place with multiple carriers we are able to ensure your delivery reaches you on-time and in top condition. Deliveries are made daily and handled by reliable and reputable logistical companies.



### EXPERT ADVICE

Our qualified technical staff will ensure you receive the right advice about the most appropriate machine for your application. Furthermore, we offer the customer an opportunity to view most of our product range in our Linz showroom.



### OPTIMAL PRICE-TO-PERFORMANCE RATIO

We offer the right product at an attractive price-to-performance ratio for every user's requirement. Long-term business relationships with manufacturers and ongoing price negotiations make it possible for us to keep our attractive pricing.



### QUALITY CONTROL

When selecting new products we pay particular attention to quality. We then perform strict internal checks, taking into consideration every individual customer's requirements. Only products that meet the strict BERNARDO quality standard are added to our portfolio.



## LONG-TERM EXPERIENCE

With more than three decades of experience in the metal, sheet metal and wood processing industry, we possess a high level of know-how in combination with a reliable service. We owe this competence to long-term business relationships with suppliers and partners.



## HIGH RELIABILITY

Customer satisfaction is one of our top priorities and a term we take seriously. BERNARDO products are therefore covered by a 24 month warranty.



## SERVICE

Customer service is part of the purchase at PWA. Our separate service division is staffed with experienced and friendly technicians who aim for customer satisfaction. Our wide range of readily available spare parts and parts subject to wear, allows us to meet your needs in a punctual and accurate manner.



## EXTENSIVE PRODUCT RANGE

Our large number of machining centres and matching equipment allows us to cover a wide range of applications. With a choice of more than 3,500 articles, we stock suitable machines for amateurs as well as professional users.

# COMPANY HEADQUARTERS LINZ

## OFFICE SHOWROOM SPARE PARTS STORAGE REPAIR SHOP

PWAs headquarters in Linz.

Boasting 2000 m<sup>2</sup> of office space and showroom our Linz headquarters is the first stop for all our customers. Also located in Linz is our extensive spare part storage and repair shop.





# LOGISTICS CENTRE ENGERWITZDORF

## STORAGE UNIT TESTING CENTRE

In the autumn of 2014 our central storage unit in Engerwitzdorf was expanded up to 7200 m<sup>2</sup>. Capable of storing 5,700 pallets, our large logistics centre allows us to stock approx. 90% of our products, guaranteeing prompt delivery throughout Austria and Europe.



# SHOWROOM

Because personal contact and customer support are important to us, we created a 1200 m<sup>2</sup> showroom presenting the majority of our range. This allows our customers to view all products up close, while getting advice and insight into our machinery. Furthermore, the powering up of machinery to witness its functionality and applications can take place here on request. Competent technical advice and clear explanations of technical issues allow the customer to make a sensible purchase decision.



Our showroom covers a display area of ...



... 1,200 m<sup>2</sup>!





Personal customer consultation allows a fully informed purchase decision.



Drilling and milling machines



Planer and thicknessing machines



Lathes



Consultation



Consultation



Grinding machines



Compressors



Extractor units



Sheet metal processing machines



Metal band saws

# LOGISTICS

With a large number of incoming and outgoing goods each day Engerwitzdorf is a busy logistics centre. Long term cooperation with reputable carriers enables us to deliver daily or on specific delivery dates. Orders of all sizes are all dealt with by experienced staff.



Logistics centre Engerwitzdorf



Daily incoming and outgoing goods



State-of-the-art transportation units allow prompt distribution in top condition.



Small parts shelving



Storage of our range of planers and thicknessing machines







Extensive stock range guarantees product availability



Powerful high-rack stackers



Stock Transport



12.5 t crane



9 m tall shelving units



Our logistics team guarantees on time, smooth distribution.



Bernardo logistics partner

# TEAM

## WE ARE BERNARDO ...

Competence, reliability and flexibility are the three main characteristics that best describe our team.

### MARKETING

Our marketing department work continuously on keeping our catalogues, special offers and our website up to date, ensuring consumers are always well informed about products and never miss out on a great deal.

### DEVELOPMENT / PURCHASING DEPARTMENT

Selecting new products, which are in demand and meet customers' requirements, is one of the most challenging tasks for our purchasing team. In close cooperation with suppliers we work hard to extend and optimize our portfolio regularly.

### SALES

Top priorities include customer service, technical and commercial support and information on order status and delivery times. In addition, all of our selected retailers provide detailed information on all products.

### LOGISTICS

Our logistics team works hard to make sure the product reaches you on time and in good condition. We prepare around 100,000 articles per annum for distribution around Europe.

### SERVICE

Highly-trained employees are available for technical advice on demand. Spare part orders and repairs are processed in a quick and accurate fashion.

### ACCOUNTS

Commercial and general enquiries are promptly dealt with by the accounts department, providing the best possible advice for every individual.





# SERVICE

## RELIABLE SERVICE COMES STANDARD WITH ALL BERNARDO PURCHASES

One of the main aims of our service team is to deal with customers' enquiries in a quick and competent manner, leaving our customers satisfied at all times.

### CUSTOMER SUPPORT

Bernardo staff offer personal support and expert individual advice when dealing with all forms of enquiries. Customer support is available at all times.

### SPARE PARTS AND WORN PARTS STORAGE

Our 500m<sup>2</sup> spare parts and worn parts storage facility enables us to hold large volume allowing the prompt dispatch of spare parts.

### ON-SITE SERVICE

To all our customers we offer machine assembly, start-up and training. Furthermore, an on-site service is available through one of our expert technicians.

### REPAIR WORK

Repairs are dealt with promptly and professionally by qualified service staff.



Service technician



Spare parts storage



BERNARDO - Service technician

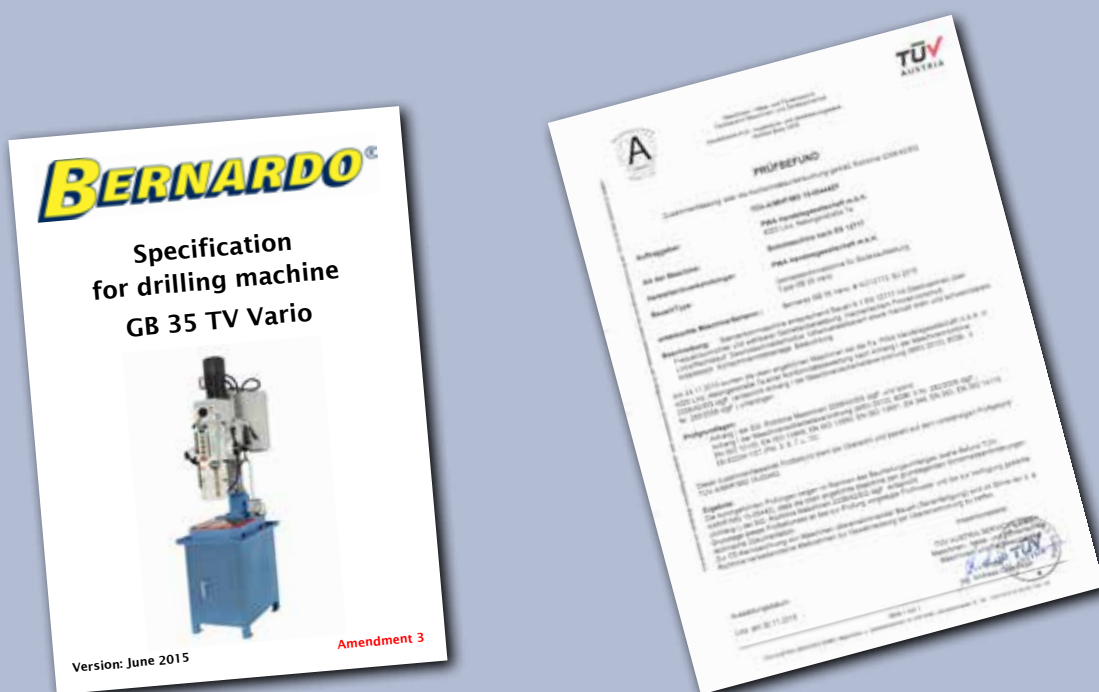
# PRODUCT DEVELOPMENT AND QUALITY CONTROL

Customers initiate new and further development of our portfolio. Specific customer requirements in combination with market research lead directly to our suppliers' product development.

This form of close cooperation with our suppliers allows us to success-fully meet customers' requests. Suppliers are selected carefully to ensure the development of high-quality products. However, safety first with all the quality improvements. That's the reason why our machines have been checked by TÜV AUSTRIA SERVICES GMBH since 2010



Extensive quality control is carried out by experienced technicians, both during and after production reassuring you the customer that you have invested in a reliable product.



Conformity test by TÜV AUSTRIA



Drilling machines checked by TÜV AUSTRIA

# QUALITY CONTROL

After PWA receives a product, we set about assessing it using a comprehensive checklist (testing protocols) to ensure continuous quality for the end user. Several test runs later, machines are prepared for distribution. In Europe we take full responsibility for our products to meet EU-standards.

All products are delivered complete with detailed operator manuals and CE-compliance checks.

**BERNARDO®**  
QUALITÄTSKONTROLLE

DATUM

PRÜFER



Test run



Checking quality with testing protocol.



Quality control

# WWW.BERNARDO.AT

## VISIT US ONLINE AND TAKE ADVANTAGE OF OUR WEBSITE

### NEWS

Find out about current deals, new and further product developments and enhancement of existing machines.

### TECHNICAL SPECIFICATIONS

Whether browsing or searching specific product details, our website delivers up-to-date detailed information.

### 24H ORDERS

Shop online 24/7 – simply register and enjoy the extensive range of offers.

### DOWNLOAD CENTRE

Download catalogues, brochures and newsletters at your convenience.



### ORDER ONLINE

Save time by ordering online at [www.bernardo.at](http://www.bernardo.at). A few clicks later we process your order.

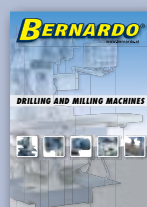
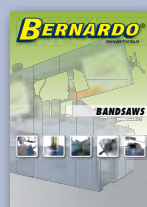
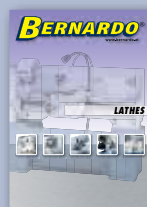
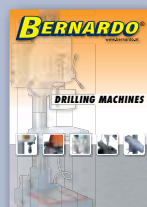
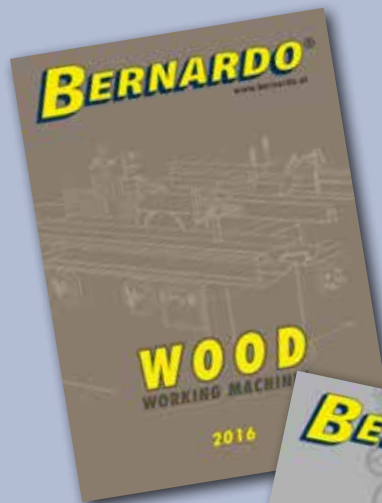




**BERNARDO®**  
www.bernardomachines.com

**SHEET METALWORKING MACHINES**  
PRICELIST 2010-11

Five small square images showing different types of sheet metalworking machines: a roll forming machine, a slitting machine, a shearing machine, a punch machine, and a bending machine.



**BERNARDO®**

# METAL PROCESSING

Our extensive metal processing portfolio caters for all needs; amateurs, semi-professionals and professionals - everyone will find the suitable machine(s), whatever the application. When selecting machine equipment, we pay special attention to functionality and quality, constantly optimizing these in close cooperation with the supplier.

We offer the following product range:

**DRILLING MACHINES**  
**DRILLING AND MILLING MACHINES**  
**MILLING MACHINES**  
**CNC- MILLING MACHINES**  
**LATHES**  
**CYCLE- LATHES**  
**SAWING MACHINES**  
**GRINDING MACHINES**



MBS 350 DGA



GB 35 TH



Profi 550 WQV



BSG 2040 M



UWF 90



# ACCESSORIES – METAL PROCESSING

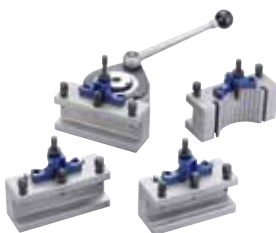
Our wide range of tools and accessories allows professional metal processing at the highest level. By supplying you with everything, from machine to suitable equipment, we ensure optimal, hassle-free working.

Our portfolio for metal processing equipment offers the following range:

**CLAMPING TOOLS**  
**MEASUREMENT TOOLS**  
**CUTTING TOOLS**  
**SAW BANDS**  
**SANDING BELTS**  
**SAW DISCS**  
**MACHINE ACCESSORIES**



3-jaw chuck



Multifix - tool holder system



Mill chuck OZ-set



Tilttable rotary table TSK



Machine vice PHV



Outside micrometer set (4 pieces)



TiN coated end mill set



Coolant device

# WOOD PROCESSING

The extensive Bernardo wood-processing portfolio contains suitable machinery for every customer. Long-term experience and careful product selection are essential and allow us to offer the best price-to-performance ratio.

Our wood processing portfolio is divided among the following:

## PLANERS

## SAWING MACHINES

## SPINDLE MOULDERS

## COMBINED MACHINES

## DRILLING, MULTI-BORING AND MORTISING MACHINES

## WOODTURNING LATHES

## BAND SAWS

## SANDING MACHINES

## WIDE BELT SANDING MACHINES

## SHARPENERS

## DUST EXTRACTORS

## FEED UNITS

## EDGE BANDING MACHINE

## 4-SIDE PLANERS AND MOULDERS

## PRESSES AND GLUE APPLICATION MACHINES

## BRIQUETTE PRESSES

## WORKBENCHES



CU 310 F - 2600

# ACCESSORIES – WOOD PROCESSING

Whether milling, sanding or planing, we ensure the supply of the right tools and equipment for each application. Ranging from planer knives to milling tools, we offer a wide range of accessories:

**DRILL BITS**  
**PLANER KNIVES**  
**MILLING TOOLS**  
**CIRCULAR SAW BLADES**  
**WOOD TURNING ACCESSORIES**  
**ABRASIVE TOOLS**  
**ACCESSORIES FOR DUST EXTRACTORS**  
**BAND SAW BLADES**  
**SHARPENING TOOLS**  
**ACCESSORIES FOR FEED UNITS**  
**MEASURING TOOLS**  
**CLAMPING TOOLS**  
**SAFETY DEVICES**  
**TECHNICAL INFORMATION**



Slotting set (6 pieces)



Sand band



Disc carrier



Spiral hose



Professional wood turning knives B



Saw blade



Chuck set (6 pieces)



Rebating cutter head

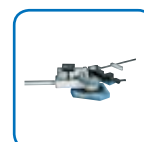


# SHEET METAL PROCESSING

Our sheet metal processing machines are produced to a high standard of quality, focusing on technical equipment and operating comfort. The sheet metal processing portfolio ranges from compact handheld devices to hydraulic presses, making it attractive for both amateurs and professionals.

Following product groups are available:

**ARBOR PRESSES**  
**TUBE NOTCHERS**  
**NOTCHING MACHINES**  
**BENDING MACHINES**  
**TUBE BENDERS**  
**METAL GATHERING AND STRETCHING MACHINES**  
**ENGLISH WHEELS**  
**BORDERING MACHINES**  
**MANUAL SHEARS**  
**CIRCULAR CUTTING SHEARS**  
**HYDRAULIC IRON WORKERS**  
**MOTORIZED GUILLOTINES**  
**HYDRAULIC SHEARS**  
**PROFILE BENDING MACHINES**  
**UNIVERSAL MACHINES**  
**PAN BRAKES**  
**ROUND BENDING MACHINES**  
**WORKSHOP PRESSES**  
**PNEUMATIC WORKSHOP PRESSES**  
**HYDRAULIC WORKSHOP PRESSES**  
**UNIVERSAL HYDRAULIC PRESSES**  
**HYDRAULIC WORKSHOP STRAIGHTENING PRESSES**  
**HYDRAULIC C-FRAME PRESSES**  
**HYDRAULIC H-FRAME PRESSES**  
**HYDRAULIC PRESS BRAKES**



BPK 80 H



TBS 1020

# TRANSPORT TECHNOLOGY AND STORAGE FACILITIES

Bernardo's transport technology – pallet trucks, shop cranes and many more – allows for safe transport. We stock suitable devices for a large number of lifting and transport applications, significantly relieving your workload. In addition, our portfolio includes tool and assembly trolleys, making sure necessary tools are always close to hand.

Following transport and storage devices are available:

**PALLET JACKS**  
**HIGH LIFT PALLET JACKS**  
**HYDRAULIC LIFT TROLLEY**  
**MANUAL PALLET TRUCKS**  
**ROLLER STANDS**  
**ROLLER TABLES**  
**MACHINERY JACKS**  
**HEAVY LOAD TROLLEYS**  
**OPEN DECK TROLLEYS**  
**HEAVY LOAD ROLLER SKATES**  
**ELECTRIC-HYDRAULIC FORKLIFT**  
**INDUSTRIAL TRUCKS**  
**ELECTRIC PALLET STACKERS**  
**TOOL AND ASSEMBLY TROLLEYS**

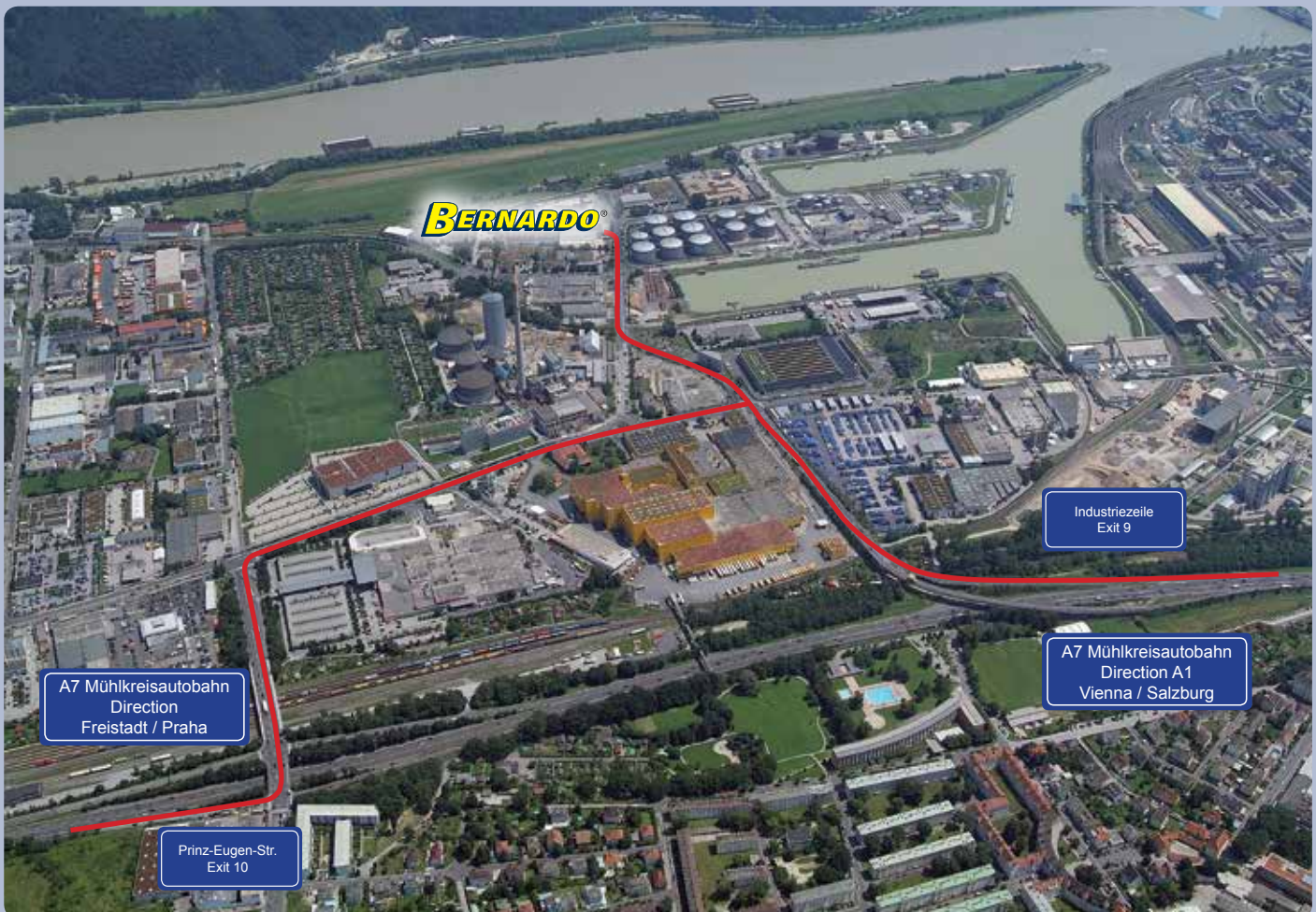




# LOCATION - LINZ

## BERNARDO

PWA Handelsges.m.b.H.  
Nebingerstraße 7a | 4020 Linz | Austria  
Phone +43.732.66 40 15





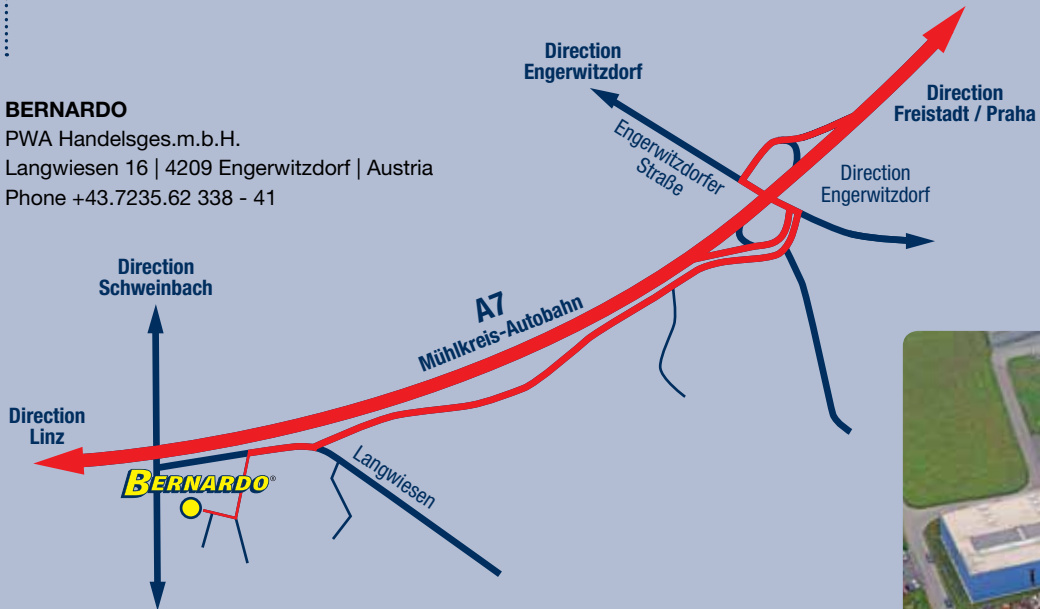
# LOCATION – ENGERWITZDORF

## BERNARDO

PWA Handelsges.m.b.H.

Langwiesen 16 | 4209 Engerwitzdorf | Austria

Phone +43.7235.62 338 - 41



***BERNARDO***®

**PWA Handelsges.m.b.H.** | Nebingerstraße 7a | 4020 Linz | Austria  
Tel.: +43.732.66 40 15 | Fax: +43.732.66 40 15-9  
E-Mail: [bernardo@pwa.at](mailto:bernardo@pwa.at) | [www.bernardo.at](http://www.bernardo.at)